

## Public Procurement Takes a Turn Worthy of Note



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*By Mary Scott Nabers,*

Some seasoned government contracting firms have spent decades studying ‘best practices’ associated with winning new business. They know exactly what it takes, and because of that, they incur less risk when pursuing projects. These firms also win lots of government business.

Other firms, however, are not quite as knowledgeable. They know enough to be successful occasionally, but not consistently. It’s important for companies that compete in both the public and private sector to remember that government procurements are structured and evaluated differently. And, it’s also important to remember that public procurements allow bidders to be eliminated for multiple reasons that are often easily corrected.

Interestingly enough, the procurement world is currently experiencing significant new trends. If ever there were a time to know everything possible about government procurement and to carefully vet opportunities, it is now.

An abundant, perhaps historic, amount of upcoming public projects will attract substantial interest. Funding is available from diverse sources, needs are critical, and public officials are searching for contracting partners for projects with immediate timelines. That’s the good news for companies interested in capturing this new business. The bad news, unfortunately, is that the high demand and the immediate needs create an environment that is less desirable for public officials.

The problems are diverse. Many companies struggle to find skilled workers. Other companies, especially subcontractors, are so busy they cannot take on new projects. Private-sector investors can select from dozens of upcoming projects and will compete to invest in only the ones that offer exceptional benefits. And, public officials who work hard to get voter approval for funding new projects must launch projects immediately because prices are escalating so



# California Sub-Bid Request Ads



Requests quotes from qualified and certified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

#### Subs

Asphalt Paving, Biologist, Bridge, CAS, Clearing & Grubbing, Concrete Flatwork, Erosion Control, Fencing, Landscaping, Rip Rap, Striping & Signage, SWPPP

#### Vendors

Import Dirt, Asphalt, Class 2 Aggregate, Rock 4" Aggregate, Concrete, Erosion Control, Dump Fees - PCC & AC, Filter Fabric, K-Rail purchase, Miscellaneous Iron - Drainage Inlets and Manholes, Rip Rap, Traffic Control

## FOR CONSTRUCTION ON STATE HIGHWAY IN YUBA COUNTY NEAR SMARTSVILLE FROM THE YUBA RIVER BRIDGE TO 0.3 MILE EAST OF SMARTVILLE ROAD

In District 03 On Route 20

Contract No. 03-3F5104 Federal-Aid Project ACHSNH-P020(189)E

DBE Goal 12%

**BID DATE September 12, 2019 @ 2:00 p.m.**

**Sub & Vendor Quotes Due Prior**

### Sukat Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Matt Bahnsen

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukat.com](mailto:estimating@sukat.com)

Plans/specs are available for viewing at our office by appointment, via Sukut's FTP site, or may be obtained from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukat Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

**Sukat Construction, LLC**  
An Equal Opportunity Employer

WESTERN WATER (WW), is seeking quotes from qualified subcontractors and suppliers, including but not limited to **San Francisco HRC certified LBE & NPE firms**, for the construction of:

#### North Shore Pump Station Wet Weather Improvements Project, WW-685

Engineer's Estimate: \$27,000,000 - \$30,000,000

**Bid Date & Time: September 19, at 2:00 P.M.**

**Project Location: San Francisco, CA**

WW has identified the following potential contracting opportunities for qualified subcontractors and suppliers on this project:

General Engineering; General Building; Concrete; Electrical; Elevator Services; Earthwork; Paving; HVAC; Demolition; Painting; Plumbing; Roofing; Rebar; and Structural Steel.

Information regarding bonding, insurance, lines of credit, and any technical assistance or information related to the plans or specifications and requirements for the work will be made available to all interested firms. Plans and specs are available to view at our office and access to digital copies will be provided upon request.

For more information or to provide quotes, please contact:

**Western Water, 707 Aviation Blvd, Santa Rosa, CA**

**Ken Leef, Project Procurement Manager**

**[bids@westernwater.com](mailto:bids@westernwater.com), Phone: (707) 540-9640, Fax: (707) 540-9641**

Subcontractors will be required to comply with all subcontract insurance requirements, which include providing a waiver of subrogation endorsement to their worker's compensation insurance.

The City has a surety bond program, which assists LBE contractors in obtaining bonding and financing for contracts awarded by the San Francisco Public Utilities Commission. For further information contact: Jennifer Elmore at (415) 217-6578.

The SFPUC has adopted a Project Labor Agreement (PLA) which will apply to this Project. All contractors must sign a letter of assent, binding the contractor to the terms of the PLA.

Interested subs and suppliers should complete and submit the attached solicitation form no later than 24 hours prior to bid.

WW is an AA/EEO/Veterans/Disabled Employer - CA License No. 188068



### O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Jason Martin

REQUEST FOR LIABE/LBABE/SBE/VSBE  
SUBCONTRACTORS AND SUPPLIERS FOR:

**800 Series Building Pavement Reconstruction**  
Port of Oakland

Project #2018-03-M2

**BID DATE: September 23, 2019 @ 12:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Adjust Utilities to Grade, Bollards, Survey, SWPPP, Sweeping, Concrete and Construction Materials

#### An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. The Port of Oakland Maritime and Aviation Project Labor Agreement (MAPLA) [2016] V.1 applies to this project. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage LIABE/LBABE/SBE/VSBE participation. Plans & Specs are available for viewing at our office.

SMALL  
**BUSINESS**  
EXCHANGE

## SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

### Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at [www.sbeinc.com](http://www.sbeinc.com)

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Targeted mailings sent to businesses per your criteria.

### Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

### Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

#### Contact Info:

**795 Folsom Street, 1st Flr, Room 1124**

**San Francisco, CA 94107**

**Email: [sbe@sbeinc.com](mailto:sbe@sbeinc.com)**

**Website: [www.sbeinc.com](http://www.sbeinc.com)**

**Phone: (415) 778-6250, (800) 800-8534**

**Fax: (415) 778-6255**

**Publisher of**  
**Small Business Exchange**  
**weekly newspaper**



# California Sub-Bid Request Ads

**PROJECT: State Hwy Rte 10/60 Separation to Rte 10/111 Separation  
Project # 08-1C38U4**

**OWNER: CALTRANS - DBE GOAL 13%**

**BID DATE: SEPTEMBER 18, 2019 BID TIME: 2:00 PM**

**\*\*Please respond by 5:00 p.m., SEPTEMBER 17, 2019\*\***

Coffman Riverside Joint Venture is requesting quotes from all qualified subcontractors and suppliers for the following items of work, including but not limited to:

- TRUCKING / HAULS - BASES, ASPHALT, AGGS
- TRUCKING / EXPORT OF SOILS, DISPOSAL
- AGGREGATE SUPPLY / AGGREGATE BASE
- EQUIPMENT RENTAL
- LEAD COMPLIANCE PLAN / ADL WORK
- SWPPP / WPC
- STREET SWEEPING
- EROSION CONTROL
- SURVEY / QC
- TRAFFIC CONTROL
- WATER TRUCK
- CONSTRUCTION AREA & ROADSIDE SIGNS
- PAVEMENT MARKING / STRIPING
- METAL BEAM GUARD RAIL (MBGR) / FENCING
- CONCRETE SAWCUT & SEALING
- CONCRETE / MINOR CONCRETE
- ASPHALT / ASPHALT PAVING / ASPHALT DIKE
- COLD PLANING / PULVERIZING
- CLEAR & GRUB
- ELECTRICAL
- LANDSCAPING
- CONCRETE BARRIER
- REBAR
- DRAINAGE / PIPE SUPPLY
- GRINDING / CRUSHING
- EARTHWORK / GRADING
- DEMOLITION / EXCAVATION

Coffman Riverside Joint Venture is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment/Materials and/or supplies. **\*\*Subcontractors must provide a current contractor's license number and Department of Industrial Relations (DIR) current registration number with their quote.**

Plans and specs are available at no cost to interested firms. Please contact our office @ (858) 536-3100, email us: [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com) or you can visit our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

\*\*Please send quotes via email to [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com) or via fax to (858) 586-0164 or [estimating@rivconstruct.com](mailto:estimating@rivconstruct.com) or via fax to (951) 682-5872

If you have any questions or need further information, please contact Gus Rios or Marty Keane @ (858) 536-3100



9685 Via Excelencia, Suite 200 San Diego, CA. 92126 Phone (858) 536-3100 Bid Fax (858) 586-0164

[www.coffmanspecialties.com](http://www.coffmanspecialties.com)

P.O. Box 1146 Riverside, CA 92502 Phone (951) 682-8308 Bid Fax (951) 682-5872

[www.rivconstruct.com](http://www.rivconstruct.com)



1395 Evans Avenue, San Francisco, CA 94124

Phone: (415) 227-1040 Fax: (415) 227-1046

Contact: Endah Hart - [ehart@mitchell-engineering.com](mailto:ehart@mitchell-engineering.com)

An Equal Opportunity Employer & Comply with San Francisco Fair Chance Ordinance.

ALL QUALIFIED AND/OR CERTIFIED SBE & DBE Subcontractors, Truckers and Material/Equipment Suppliers are requested to forward bids/quotes for the following Project,

**L Taraval Improvement Project - Sunset Boulevard to West Portal, Contract No. 1308**

**Location: San Francisco**

**Bid Date: September 12, 2019 @ 3:00PM**

**The project is also subject to have all subcontractors listed in the bid with a DIR Number.**

Mitchell Engineering is seeking qualified subcontractors and supplier the following trades: Trucking/Hauling including Hazardous Waste Disposal, AWSS, Pavement, Concrete, OCS, Television Inspection, Rail Procurement, Electrical, Street Lighting, Valves & Fittings, Landscape, Ductile Iron Pipe, Steel Casing Pipe.

Bid Package can be seen at <https://sfcitypartner.sfgov.org/pages/Events-BS3/event-search.aspx>

City of San Francisco bonding assistance website: <https://sfgov.org/cmd/surety-bond-assistance-program>. Don Hart - [dhart@mitchell-engineering.com](mailto:dhart@mitchell-engineering.com), Kathy - [kstreblow@mitchell-engineering.com](mailto:kstreblow@mitchell-engineering.com)



**O.C. Jones & Sons, Inc.**

1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Donat Galicz & Jason Martin  
REQUEST FOR SB/LSB/MBE/WBE

SUBCONTRACTORS AND SUPPLIERS FOR:

**Antioch Station Expansion Parking Project  
And Miscellaneous Site Improvements  
Contract No. 04SF-190**

**San Francisco Bay Area Rapid Transit District**

**BID DATE: October 1, 2019 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Signage, Striping, Markings, Lime-Cement Soil Stabilization, Electrical and Communications, Electrical Street Lighting, Landscaping and Irrigation, Railing, Gates, Fencing, Temporary Fencing, Misc. Concrete, Seal Coat, Survey Staking, Materials Testing, Construction Area Signs, SWPPP, Signal Modifications, Guardrail, Underground, and Construction Materials

**An Equal Opportunity Employer**

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage SB/LSB/MBE/WBE Participation. Plans & Specs are available for viewing at our office.



**Proven Management, Inc.**  
225 3rd Street, Oakland, CA 94607  
Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified and certified Small Business (SB) subcontractors, suppliers, and truckers for the following project:

**SEWAGE PUMPS REPLACEMENT  
BART CONTRACT NO. 54RR-110**

**Bids: 10/01/2019 @ 2 pm**

**LSB GOAL - 20%**

The work in this contract includes but is not limited to: Selective Structure Demo; Hazardous Materials Abatement; Concrete Restoration; Concrete Work; Rebar; Metal Welding; Metal Fabrications; Plumbing; Vibration Isolation & Seismic Control for Facility Services; Sanitary Sewerage; Storm Drainage; Sump Pumps; Electrical; Electrical Cabinets & Enclosures; Motor Starters; Circuit Breakers & Panelboards; Utility Structures; Trenching & Backfilling for Utilities

PMI will provide assistance in obtaining necessary bonding, insurance, equipment, supplies, materials or other related services. 100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call 510-671-0000. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

**We are an Equal Opportunity Employer**

**Visit [www.sbeinc.com](http://www.sbeinc.com) to download a PDF version of the latest SBE Newspaper and SBE Newsletter**



# California Sub-Bid Request Ads

## Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621  
Phone (510) 777-5000 • Fax (510) 777-5099  
An Equal Opportunity Employer

LSB and M/WBE Subcontractor/Supplier Bids Requested For:

San Francisco Bay Area Rapid Transit District  
Sewage Pumps Replacement Project  
Contract No. 54RR-110

**BID DATE: October 1, 2019 at 2:00 p.m.**

Fax all quotes to 510-777-5099 or email to [northwest.esteeming@shimmick.com](mailto:northwest.esteeming@shimmick.com)

Requesting certified LSB and M/WBE Subcontractor and Supplier Quotes on: Demolition, Electrical, Instrumentation, Mechanical, Miscellaneous Metal, Pipe-Steel, Pump, Utility Pipe-Steel, Valves and Fittings

Please visit [www.bart.gov/about/business/procurement](http://www.bart.gov/about/business/procurement) to register for access to Contract Documents. You may also contact Natasha Inglis at [ninglis@shimmick.com](mailto:ninglis@shimmick.com) for access to the documents.

Subcontractors and Suppliers interested in this project may contact Jerry Blazek by email at [jblazek@shimmick.com](mailto:jblazek@shimmick.com).

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

CAHILL CONTRACTORS LLC  
requests bids from Certified SBE Subcontractors  
and Suppliers for ALL trades EXCEPT:

Exterior Building Maintenance / Modular /  
Fire Sprinkler / Fire Alarm / Solar

1064

MISSION STREET - REMAINING TRADES  
1064 Mission Street, San Francisco, CA 94103

This is an SFCMD project with prevailing wage and  
construction workforce requirements.

**BID DATE: 9/16/19 @ 2 PM**

**BID DOCUMENTS:** Please contact Colby for  
access to documents on BuildingConnected.

**CONTACT:** Colby Smith at [esteeming@cahill-sf.com](mailto:esteeming@cahill-sf.com),  
(415) 677-0611.



## Public Procurement

### Continued from page 1

quickly. Projects that were designed months ago with cost projections that did not factor in new trade tariffs will not represent inadequate funding.

As public procurement become more difficult, rebids become more common. Examples of recent less-than-successful, yet costly, procurements offer lessons worthy of note.

In Eastmont, Washington, the school district had lined up funding and issued a solicitation to select a company to build 20 new classrooms, four new cafeterias, and other smaller projects. The work had a projected cost of about \$20 million. To the surprise of school officials, there were no bidders at all. While officials work to draft another solicitation, it appears that companies expected to bid did not participate because of so many other opportunities and a shortage of skilled subcontractors.

Trying to avert a similar situation, officials in Butler County, Ohio, will design an upcoming \$10 million project a bit differently to ensure ample competition. They will break the transportation services project apart so that companies can compete for various parts of the contract rather than all of it. In the past, the transportation services contract was held

by one company but officials feared too little competition for such a large project. Commissioners felt smaller pieces of the project would attract more competition.

Another problem is the rising cost of project delivery. In the past, public entities could pass bond packages for funding authority but wait for months before launching projects. Those days are over. Delaying a project today will result in escalating costs.

Elmira, New York officials unanimously rejected the only bidder for a much-needed downtown revitalization project recently because there was no other competition. And, the only bidder submitted a proposal higher than the available funding. A similar situation occurred in Warren County, Iowa, when officials rejected all bids after they came back about \$7 million over the funding amount that voters approved in 2018. The plan had been to construct a new justice center and courthouse facility. The project had gone through all the planning phases, a project cost had been estimated, and the only thing left to do was to select a private-sector partner. Officials will now either rebid a scaled down version of the project or find additional funding.

In Wichita Falls, Texas, city officials rejected bids for a hike and bike trail when costs far exceeded funding that voters had approved. A similar situation occurred in Lehigh County, Pennsylvania, when bids for a school renovation project came in millions over the earlier estimated cost of the project. Officials at Lehigh are revising the project and prioritizing parts of it that must be rebid soon.

One last interesting example of a frustrating and failed procurement occurred in Buffalo, New York. The city's Urban Development Corporation issued a solicitation and reminded bidders of the importance of including small and minority firm participation. The project called for a 25 percent set-aside for minority contractors and 5 percent for women-owned firms. None of the five contracting bidders even came close to fulfilling those requirements and said that it was not possible to find these types of subcontractors.

Contracting opportunities are abundant, and demand is great. However, the attention of public officials and private-sector contenders will define winners and losers.

**SOURCE:** [www.constructconnect.com/blog/public-procurement-takes-a-turn-worthy-of-note](http://www.constructconnect.com/blog/public-procurement-takes-a-turn-worthy-of-note)

# MBDA Announces 2019 National MED Week Award Winners

The U.S. Department of Commerce, Minority Business Development Agency (MBDA) proudly announces recipients of the 2019 Minority Enterprise Awards. The Minority Enterprise Award is the highest level of national recognition that a U.S. minority-owned firm can receive from the Department of Commerce. These prestigious awards celebrate the outstanding achievements of minority entrepreneurs, as well as the individuals and organizations that have demonstrated their commitment to advancing minority business enterprises.

“During Minority Enterprise Development Week, we honor exceptional business leaders, and their contribution to a strong and healthy American economy. Minority-owned businesses are growing at a faster rate than non-minority owned businesses. It is a national imperative that the United States continues to invest in MBEs” said MBDA National Director Henry Childs, II. “I congratulate the 2019 Minority Enterprise Award winners and invite the minority business community to join us for a week-long celebration of Minority Enterprise Development (MED) Week, as proclaimed by the President of the United States.”

The Minority Enterprise Awards Ceremony is the kick-off event for the annual observance of Minority Enterprise Development Week (MED Week). Other MED Week events scheduled the week of September 8 include: Growth Equity M2M Investment Summit, Global Markets Roundtable, Enterprising Women of Color Forum, MBE Policy Symposium, and MBDA Digital Day.

The 2019 National Minority Business Award recipients are:

## MINORITY BUSINESS ENTERPRISE AWARDS

**Robert J. Brown Minority Business Enterprise of the Year is presented to Management and Engineering Technologies International (METI).** METI provides information technology and engineering support services to the federal sector and private industry throughout the United States and several other countries. Established in 1994, METI has a presence in more than 20 states and an international presence that spans more than 80 countries

**Minority Construction Firm of the Year is presented to NEZ/FCI Native American, LLC.**

a premier construction company primarily serving Native American Country in the greater Southwestern United States. The company has grown exponentially over the last four years and has employed nearly 1,200 workers through sub-contracts with approximately one-third being of Native American heritage.

**Minority Professional Services Firm of the Year is presented to MPACT Strategic Consulting** an emergency management and disaster recovery firm that assists public and private sector organizations to prepare, respond, and recover from natural and man-made disasters. Founded in 2007, MPACT has emerged as one of the fastest-



**Renard Johnson, CEO, Meti**

growing emergency management and disaster recovery firms in the nation with a 390% growth from 2014-2017.

Minority Technology Firm of the Year is presented to V-Soft Consulting. Known as an agile innovative technology services company, V-Soft has been recognized among the Top 100 fastest growing staffing companies in North America. Today, they operate in eight locations across North America, with more than 1,500 global employees.

## CHAMPIONS OF MINORITY BUSINESS DEVELOPMENT

**Access to Capital Award** is presented to **DreamSpring**, a community development organization that provides financing and support to under-represented and under-capitalized entrepreneurs in Arizona, Colorado, Nevada, New Mexico and Texas. DreamSpring helps bridge the “credit gap” that can prevent hardworking and visionary entrepreneurs from reaching their full potential and creating jobs in their communities.

**The Advocate of the Year Award** is presented to **Cindy Ramos-Davidson**. President and Chief Executive Officer of the El Paso Hispanic Chamber of Commerce. She began her career with the chamber of commerce more than 40 years ago, serving more than 20 years in a leadership role in El Paso. Ramos-Davidson’s passion for entrepreneurship and business development in the southwest border region has defined her career as steadfast advocate for minority, veteran, and women-owned businesses.

**Distinguished Supplier Diversity Award** is presented to Ingersoll Rand. Under the leadership of Jackie LaJoie, Ingersoll Rand is building world class programs and driving results for diversity and inclusion. Since 2013, Ingersoll Rand has spent more than \$2.4 billion with minority-owned businesses. They are committed to operating a successful and sustainable program that creates jobs for supplier partners, economic growth for local communities, and customers for life for Ingersoll Rand.

## INDIVIDUAL RECOGNITION

**The Ronald H. Brown Leadership Award**, inspired by the late U.S. Secretary of Commerce, recognizes an individual who has shown exceptional leadership and achieved significant success in supporting diversity in the public or private sector. This year’s awards recipient is **Denise Burgess**, president and CEO of Burgess Services, LLC, a Denver-based construction management firm. Burgess’ work in the construction community led to her appointment to the Construction Empowerment Initiative advisory board and under her leadership, certified firms expanded from 500 to over 1,500.

## About the Minority Business Development Agency (MBDA) and National Minority Enterprise Development (MED) Week

MBDA is the only Federal agency dedicated to the growth and global competitiveness of U.S. minority business enterprises through the mobilization and advancement of public and private sector programs, policy, and research. Our services better equip minority-owned firms to create jobs, build scale and capacity, increase revenues and expand regionally, nationally and internationally. In 2019, MBDA commemorates 50 years of economic empowerment through entrepreneurship and recommitments to Winning the Future for all U.S. minority-owned businesses. For more information visit [www.mbda.gov](http://www.mbda.gov).

Since 1983, every U.S. president has issued a Presidential Proclamation designating National MED Week to recognize the contributions of the minority business community to the U.S. economy. MBDA has hosted the National MED Week celebration since its inception. The 2019 National MED Week events are sponsored by Facebook, The Coca-Cola Company, Raytheon, AT&T, and IBM. Learn more at <https://medweek.mbda.gov>.

## SOURCE:

<https://www.mbda.gov/news/press-releases/2019/09/mbda-announces-2019-national-med-week-award-winners>